

Michael Visagie - Bio

Michael's career started in HR where he held regional and group HR manager positions in the South African hospitality industry.

In 1991 he moved to the UK where he started working within the telecommunications industry. Here he held senior business development and sales management positions. He later moved to the USA as Director of Business Development and was responsible for developing new markets for the company's latest technology used by global telecommunication operators. In 2003 Michael established and ran two telecommunication companies in the UK, which provided a wide range of technology to small and medium sized businesses.

At the beginning of 2008 Michael started his own consultancy which operates as Open Minds. Michael has exceptionally strong facilitation skills, has designed and implemented bespoke sales training and coaching solutions, developed e-learning strategies using the latest technology and worked with senior teams to maximise their leadership effectiveness through behaviour change.

Michael is an internationally qualified executive coach specialising in directional coaching and combines his strong commercial experience, with a broad education in Psychology and Behavioural Science.



A selection of international clients Michael has worked with:

- United Nations
- BT
- British Airways
- Virgin
- Dyson
- Pfizer
- Grant Thornton
- Sky/BskyB
- The NHS
- 3M
- CR Bard
- Cortix (UK & Tunisia)
- Verizon
- Carphone Warehouse
- Verizon
- Danone
- Gordon Institute Business Studies
- Old Mutual
- T-System
- GlaxoSmithKline
- Barlow World
- Nandos
- Transnet
- EDCON
- Standard Bank
- Nedbank
- SASOL